

**The Funding Partner
of Choice**

**Coronavirus
Business
Interruption
Loan
Scheme**



Foreword from Josh Levy, CEO of Ultimate Finance

As the funding partner of choice, we see it as our mission to offer business owners funding support that is tailored to their individual ambitions and needs. Our accreditation by the British Business Bank to the Coronavirus Business Interruption Loan Scheme (CBILS) enables us to go further and ensure that our three core products can now be accessed by even more businesses as CBILS backed facilities.

Our team's dedication to supporting businesses and our agile approach to technology has helped us quickly put in place a CBILS backed solution for each of our products via a simple application process to efficiently deliver funds as quickly as possible to keep businesses moving as we come out of the COVID-19 crisis:

- Invoice Finance with a CBILS Term Loan
- Asset Finance
- Bridging Finance

This short guide provides information about the scheme, the funding that can be accessed through each of the facilities, our eligibility criteria and what supporting documents will be required when submitting applications.

By providing the right type of funding at the right time, we remain committed to supporting businesses by becoming their funding partner of choice. If you would like to discuss any particular cashflow challenge or explore our funding solutions in more detail, please do not hesitate to visit our website or give our team a call.

Kind regards,



What is the Coronavirus Business Interruptions Scheme?

The Coronavirus Business Interruption Loan Scheme, delivered through 90+ British Business Bank accredited lenders, is designed to support the continued provision of finance to UK smaller businesses (SMEs) during the COVID-19 outbreak.

The scheme enables lenders to provide facilities of up to £5m to smaller businesses across the UK who are experiencing lost or deferred revenues, leading to disruptions to their cashflow. It supports a wide range of business finance products, including term loans, overdrafts, invoice finance and asset finance facilities.

The scheme provides Ultimate Finance with a government-backed guarantee to facilitate lending during a time when the borrower may not have passed 'normal' lending criteria thresholds. The Government guarantee is to Ultimate Finance ('the lender') and the borrower remains liable for 100% of any facility that may be provided.

Important notice: Ultimate Finance will not be offering standalone loans. For more information about the scheme, please visit the British Business Bank website.





Our CBILS accreditation enables us to provide CBILS term loans from £50,001-£500k alongside Invoice Finance facilities of up to £5m, for both existing clients and new borrowers. We will not be providing standalone CBILS loans.

Our criteria runs alongside the criteria stipulated by the [British Business Bank](#).

Qualifying Criteria

- ✓ Group turnover between £1.5m and £45m
- ✓ Minimum 1 year of filed accounts, plus supporting management information to March 2020
- ✓ UK registered limited company where the facility will be used to support trading in the UK for eligible business purposes
- ✓ Business generates more than 50% of turnover from business to business trading activity on credit terms
- ✓ Business proposition viable were it not for impact of COVID-19 and EBITDA profitable at 31st December 2019
- ✓ Able to demonstrate affordability
- ✓ Not an undertaking in difficulty*
- ✓ No history of financial crime or fraud

Parameters

- ✓ Invoice Finance facility size of £200k-£5m
- ✓ CBILS term loan size from £50,001-£500k, subject to a maximum 25% of Invoice Finance facility size and a maximum of:
 1. Double the 2019 wage bill
 2. 25% of 2019 turnover
- ✓ Term length 1-3 years
- ✓ No capital repayments for the first 3 months with no interest payed in the first 12 months of CBILS term loan
- ✓ IF & CBILS term loan facilities will be co-terminus
- ✓ No setup fee or early repayment charges on CBILS term loan
- ✓ No minimum service fee on Invoice Finance facility

Required Information (for initial assessment)

- ✓ Completed online application
- ✓ Most recently filed statutory accounts
- ✓ Management accounts (both current and at 31st December 2019)
- ✓ For loans below £100k, monthly cashflow forecast for a minimum 12-month period
- ✓ For loans above £100k integrated financial forecasts to include P&L, Balance Sheet and Cashflows – template available
- ✓ 6 months bank statements
- ✓ Sales ledger and purchase ledger (both current and at 31st December 2019)
- ✓ Asset and liability statement for Directors

Security

- ✓ Debenture
- ✓ Personal Guarantee required on Invoice Finance facility per normal credit policy; no personal Guarantee on CBILS term loans below £250k
- ✓ Additional tangible security may be required for loans above £250k

*The State aid framework CBILS operates under requires that a business is not an "undertaking in difficulty" as at 31 December 2019 to be eligible – Please visit [here](#) for further information.

Find out more

To find out more about CBILS or apply online visit our website ultimatefinance.co.uk/cbils



We are now able to provide CBILS-backed Asset Finance facilities from £10k to £1m [with a maximum of £500k per asset] with terms from 1 to 5 years.

We can offer Hire Purchase, Finance Lease, Sale and HP Back, and Sale and Lease Back facilities.

Our criteria runs alongside the criteria stipulated by the [British Business Bank](#).

Qualifying Criteria

- ✓ Group turnover <£45m
- ✓ UK registered SMEs where the facility will be used to support trading in the UK for eligible business purposes
- ✓ Business has been negatively impacted by COVID-19
- ✓ Business generates more than 50% of turnover from trading or commercial activity in the UK
- ✓ Business proposition viable were it not for impact of COVID-19 and EBITDA profitable at 31st December 2019
- ✓ Able to demonstrate affordability
- ✓ Not an undertaking in difficulty*
- ✓ No history of financial crime or fraud

Parameters

- ✓ Hire Purchase/Finance Lease/Sale and HP Back/Sale and Lease Back
- ✓ Fixed repayment, term and interest
- ✓ Term length 1-5 years
- ✓ No interest or fees payable in the first 12 months
- ✓ Asset Finance facility size of £10k-£1m
- ✓ Maximum lend per Asset £500k
- ✓ Maximum facility size based upon 2019 information:
 1. Double the 2019 wage bill
 2. 25% of 2019 turnover
 3. Self-certification by the SME of its liquidity needs for the next 18 months
- ✓ Hard assets only
- ✓ Cars/vehicles subject to personal taxation are excluded
- ✓ Non-regulated lending only
- ✓ No 'VAT deferral' arrangements
- ✓ Pay-out only against original paperwork

Required Information (for initial assessment)

- ✓ Completed application through [our online broker portal](#)
- ✓ Most recently filed statutory accounts
- ✓ Management accounts (both current and at 31st December 2019)
- ✓ 6 months bank statements and access to Open Banking
- ✓ Source of introduction
- ✓ Background and history to the business
- ✓ Full explanation and self-certification of negative COVID-19 impact
- ✓ Summary business plan, to include an assessment of the rationale and economic benefit of the purchase and Asset Finance CBILS facility
- ✓ Full details of the asset(s) being financed
- ✓ Asset and liability statements for the directors

Security

- ✓ The asset(s) caught under the facility
- ✓ No personal guarantees on CBILS facilities below £250k
- ✓ Deliver Up Indemnities
- ✓ Additional tangible security may be required for facilities above £250k

Please note we are only accepting applications from registered Introducers

*The State aid framework CBILS operates under requires that a business is not an "undertaking in difficulty" as at 31 December 2019 to be eligible – Please visit [here](#) for further information.

Find out more

To find out more about CBILS visit our website ultimatefinance.co.uk/cbils or email us at uaf-brokerproposals-mailbox@ultimatefinance.co.uk



Our CBILS Term Loan accreditation enables us to provide CBILS-backed Bridging Finance from £100k-£2.5m for a term of 12 months.

Our criteria runs alongside the criteria stipulated by the [British Business Bank](#).

Qualifying Criteria

- ✓ Group turnover <£45m
- ✓ UK registered limited company where the facility will be used to support trading in the UK for eligible business purposes
- ✓ Business has been negatively impacted by COVID-19 (eg refinancing or sale not possible because of current market conditions)
- ✓ Group must generate or be expected to generate more than 50% of turnover from UK trading or commercial activity, including rental income or property sales
- ✓ Business proposition viable were it not for the impact of COVID-19
- ✓ Able to demonstrate a realistic and achievable exit plan to ensure repayment of the facility
- ✓ Borrower with experience of completing similar projects
- ✓ Not an undertaking in difficulty
- ✓ No history of financial crime or fraud

Parameters

- ✓ Residential 1st charge Bridging Finance
- ✓ Loan size of up to £2.5m
- ✓ Up to 75% LTV advance on a serviced basis
- ✓ Fixed repayments with no interest or lender-levied fees payable within the 12 month term
- ✓ No early repayment charge beyond month 3 and no exit fees
- ✓ Maximum loan size determined by defined liquidity need
- ✓ Term length 12 months
- ✓ Finish and exit/development exit product for non-structural works

Required Information (for initial assessment)

- ✓ Completed application form
- ✓ 6 months bank statements
- ✓ Background and history to the business
- ✓ Experience of the applicant and details of current portfolio
- ✓ Asset and liability statements for the directors
- ✓ Explanation and self-certification of negative COVID-19 impact
- ✓ Assessment of the exit plan
- ✓ Full details of the asset(s) being financed

Eligible Facility Uses

- ✓ Refinancing from development finance facility where extra funds are needed to finish non-structural works (up to 15% of property value) and / or provide additional time to sell the property or complete a longer term refinancing
- ✓ Refinancing from Buy-To-Let facility where unable to service interest due not yet being able to source tenants
- ✓ Refinancing from current bridging facility where the borrower has been unable to secure an exit (sale or refinance) and current lender won't extend, but requires a very clear and achievable exit plan
- ✓ To provide working capital for finishing or renovation works secured against unencumbered assets owned prior to 31 December, limited to 15% of property value

Security

- ✓ The asset(s) caught under the facility
- ✓ No personal guarantees on CBILS facilities below £250k
- ✓ Deliver Up Indemnities
- ✓ Additional tangible security may be required for facilities above £250k

*The State aid framework CBILS operates under requires that a business is not an "undertaking in difficulty" as at 31 December 2019 to be eligible – Please visit [here](#) for further information.

Find out more

To find out more about CBILS visit our website ultimatefinance.co.uk/cbils
Please send completed applications to UFG-Bridging-mailbox@ultimatefinance.co.uk

The Coronavirus Business Interruption Loan Scheme (CBILS) is managed by the British Business Bank on behalf of, and with the financial backing of the Secretary of State for Business, Energy and Industrial Strategy (BEIS). British Business Bank plc is wholly owned by HM Government and is not authorised or regulated by the Prudential Regulation Authority (PRA) or the Financial Conduct Authority (FCA). Full details on CBILS and the list of participating CBILS lenders can be found on the British Business Bank website at: www.british-business-bank.co.uk/CBILS

For more information, please visit
www.ultimatefinance.co.uk/CBILS
or call 0800 121 7757



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