

# **Residential Bridging Finance** Bridging finance that beats the clock



### Who we are

Founded in February 2002, we have delivered over £10bn of funding already delivered to SMEs through our range of flexible funding solutions.

As a part of the Tavistock Group, an international private investment company founded by Joe Lewis more than 40 years ago and built on a core philosophy; to strive for excellence in everything and value long-term relationships, we are a differentiated funding partner.

We combine the strengths of a traditional lender with the flexibility and simplicity of an independent specialist and we have the desire to support SMEs with the asset-based lending solutions they need to navigate the many opportunities and challenges that lie ahead.

### A Tavistock Group company

More than 200 companies across 10 countries in three core sectors



# **Bridging Finance that beats the clock**

Where property is concerned, speed is everything. We're able to have a decision in principle within 24 hours, and a fully credit backed offer within 72 hours.

Residential Bridging Finance for every ambition

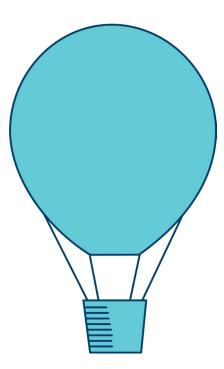
**Purchase** – helping towards a new investment purchase

**Development Exit** – provides a refinance to a development finance facility where the project is 100% completed or only has minor snagging remaining

**Development Finish & Exit** – provides a refinance to a development finance facility, but with works remaining to the property. The facility then allows for funding of up to 100% of the remaining works, and, once completed, the release of the equity against the uplift in value

**Refurbishment** – provides funds to purchase and/or complete a refurbishment project. The facility also allows for funding of up to 100% of the works for the refurbishment project, and, once completed, the release of the equity against the uplift in value

Other facility uses - capital raise against an investment portfolio or unencumbered assets



# **Core Bridging Finance criteria for residential properties**

Location	England, Scotland and Wales		
Term length	1 – 18 months		
Loan size	£100k - £3.5m		
Security	First registered legal charge on residential assets		
Loan to Value	Up to 75% of Open Market Value		
Below Market Value	Up to 100% of purchase price subject to clear rationale for discounted purchase price and / or value uplift		
Rate*	From 0.89% per calendar month – product type dependent		
Interest	Serviced, part-serviced, or fully retained		
Fees	2% arrangement fee, broker fee up to 1.5%		
Early repayment	2% fee of total outstanding for first 3 months of term only		
Valuation	Addressed to Ultimate Finance and within past 3 months		
Borrower residency	Uk and non-UK residents if through a UK limited business or SPV		
Credit profile	Adverse credit considered if clear explanation provided. May affect rate or ability to lend to the borrower		

# **Product specific criteria**

Purchase Bridge

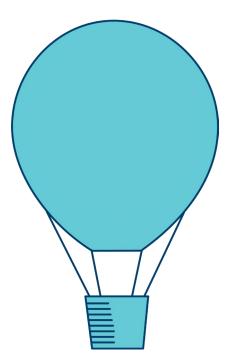
- Designed to support a new investment purchase
- ✓ Up to 75% LTV of Open Market Value
- ✓ From 0.94% PCM up to 65% LTV, 0.99% PCM up to 75% LTV\*
- ✓ Funding up to 100% of the purchase price for Below Market Value purchases

#### Development Exit

- Provides refinancing of development facility where project is completed or minor snagging remaining
- ✓ Up to 75% LTV of Open Market Value
- ✓ From 0.89% PCM up to 65%, 0.94% PCM up to 75% LTV\*

#### Development Finish & Exit

- Designed to help developers not yet at the end of a development project where they require a refinance and funds towards the completion of works – project must we wind and watertight
- ✓ Up to 75% LTV of Open Market Value
- ✓ From 0.99% PCM up to 65%, 1.04% PCM up to 75% LTV\*
- ✓ Funding up to 100% of remaining works in arrears (must only be up to 50% of total build costs and cannot include structural works), subject to a maximum overall lend of 75% LTGDV
- ✓ Equity release option when the project is completed, against subject to a maximum 75% LTGDV



### **Product specific criteria**

#### Refurbishment

- Designed to assist developers with the initial purchase of a property in addition to funding for the light/medium refurbishment of the property
- ✓ Up to 75% LTV of current "as is" Open Market Value then funding of up to 100% of refurbishment costs in arrears, subject to a maximum overall lend of 75% LTGDV
- ✓ Equity release option when the project is completed, against subject to a maximum 75% LTGDV

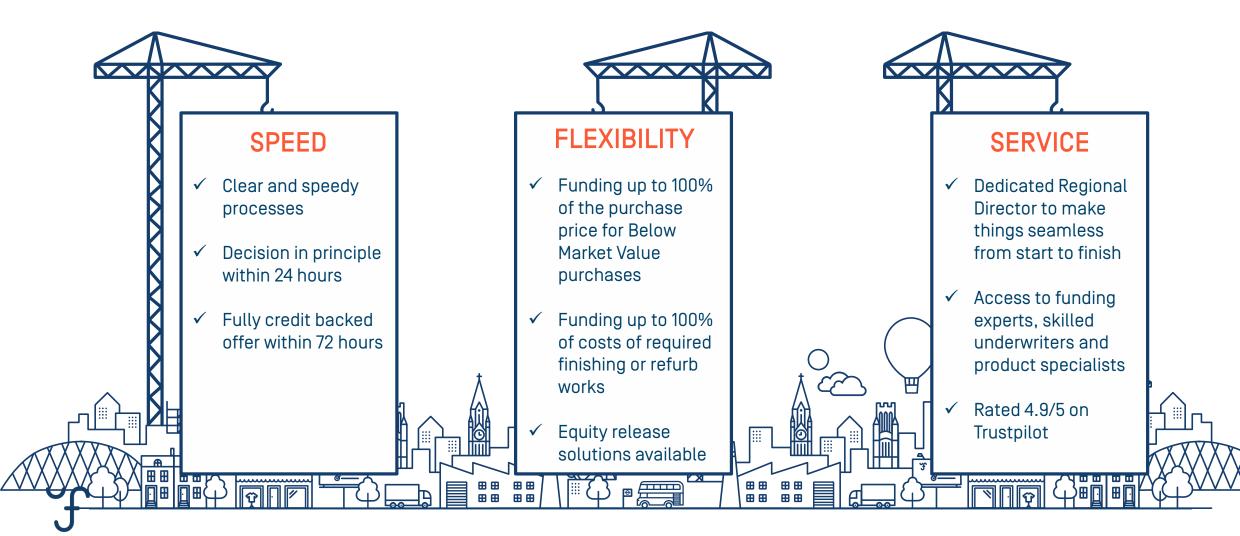
	Light Touch	Light	Medium
Requirement level	Moderate (Less than 4 months after completion)	Between moderate and large (Less than 6 months after completion)	Larger (Less than 9 months after completion)
Loan value	Refurbishment works up to 20% of current as is day 1 value, or £50k max	Refurbishment works up to 30% of current as is day 1 value, or £100k max	Refurbishment works up to 50% of current as is day 1 value, or £500k max
Rates up to 65% LTV*	From 0.94% PCM	From 0.99% PCM	From 1.04% PCM
Rates up to 75% LTV*	From 0.99% PCM	From 1.04% PCM	From 1.09% PCM

#### Other facility uses

- ✓ Capital raise against an investment portfolio or unencumbered assets
- Rate and LTV assessed on a case by case basis

\*Rates and prices correct as at 07/08/2023

### Why Ultimate Finance?





Ultimatefinance.co.uk